



# Remotelink Smart Solutions

## SUGARCRM\_QUICKBOOKS

**Remotelink SMART** Solutions deliver powerful yet easy-to-use configurable integration Solutions for SugarCRM customers, allowing seamless integration of data from SugarCRM to Quickbooks.

### Introducing Remotelink Smart Solutions

Running multiple applications that have specific integration needs, but minimal IT support, is a daily reality for all size business owners today. We have a solution for you – **Remotelink Smart** Solutions. Why buy a widget when you can have the whole Solution?

### Remotelink Smart Solutions are Different:

- Complete, pre-built integration Solutions - between "Best of Breed" applications
- All processes, workflow logic, mapping is ready for you to configure - with a mouse and the web
- **Smart** Solutions are completely configurable by the customer with pick lists, drop downs or custom fields
- Start-ups, SMB or Enterprise - select exactly the right type of configuration model for you - modify at any time
- Extensive portfolio of **Smart** Solutions waiting for you to configure
- Complete outsource packages available - no software, no hardware, no developers, no overhead - just sign and go

**Remotelink Smart Solutions** deliver a complete integration process for popular business applications. Let's look at a favorite, SugarCRM.com and QuickBooks. With **Remotelink Smart** Solutions, you can purchase, configure and run a customized integration process for these applications that integrate all standard SugarCRM objects (Accounts, Contacts, Opportunities, Products, Cases) to all standard QuickBooks objects (Customers, Contacts, Sales Orders, Sales Receipts, Invoices, Estimates, Jobs, Items); configure, test, run. Or, if you need sophisticated customization – call us - we do this every day.

**You don't need to be a technical resource, analyst or developer.** We supply the **Smart** Solution, the servers, the support personnel and most important; we supply the application knowledge at a process, data and technical level through years of working with these applications — all in configurable form.

There are a variety of **Remotelink Smart** Solutions available; from CRM, Financial, ERP, eCommerce, Billing, Telephony, Customer Service and more. Contact us at 800 362 9446, email [sales@remotelink.com](mailto:sales@remotelink.com) or go to [www.remotelink.com](http://www.remotelink.com).

### Smart Solutions Types

We have the right **Smart** Solution Type for you. A model, make and price point for every customer.

- **Professional**
  - Starts at \$1,400
- **Premier**
  - Starts at \$2,315
- **Small Business**
  - Starts at \$3,100
- **Enterprise**
  - Starts at \$5,670

### Key Features include:

- Uni or bi-directional integration
- Create and update Customers, Invoices, Sales Orders, Sales Receipts, Contracts, Jobs, Estimates, etc. in QuickBooks from SugarCRM
- All QuickBooks information; Customers, Invoices, Sales Orders, etc. create or update Accounts, Contacts, Opportunities and Products in SugarCRM
- All Quickbooks history available in SugarCRM; purchase, payment histories, etc.
- Configurable options allow you to change / select new integration configurations as your business changes—at object level
- Error Management and Monitoring, Connection Monitoring, Log Viewer
- Automatic email or IM notification if error detected

**Smart** Solution Type detail (next page).



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## SUGARCRM\_QUICKBOOKS DETAIL

Smart Solution Features	Pro	Premier	Small Business	Enterprise
<p><b>“Self-Service SaaS”</b> model. You configure your integration between SugarCRM and Quickbooks</p> <ul style="list-style-type: none"> <li>Over 100 configurable selections to select from</li> </ul> <p><b>Integration Manager Console</b> — User friendly UI that lets you decide how often your applications should integrate</p> <p><b>Additional CRM, Financial, ERP, eCommerce, Billing, Telephony, Customer Support</b> and other applications ready to configure</p> <p>Uni-directional or Bi-directional Integration processes</p> <p>SugarCRM_Quickbooks <b>Smart</b> Solution processes</p> <ul style="list-style-type: none"> <li>Accounts / Contacts to Customers / Contacts</li> <li>Accounts / Contacts to Vendors</li> <li>Person Accounts to Customers / Contacts</li> <li>Quotes/Opportunities to Jobs</li> <li>Quotes to Sales Orders</li> <li>Quotes to Invoices</li> <li>Quotes to Sales Receipts</li> <li>Quotes to Estimates</li> <li>Quotes to Checks</li> <li>Quotes to Purchase Orders</li> <li>Quotes to Bills</li> <li>Products to Items</li> <li>Cases to Customers or Invoices</li> <li>Multi-currency support</li> <li>Multiple Price Books</li> <li>Multiple company files **</li> <li>Bulk Load Feature</li> </ul> <p>Credit Card and ACH Payment Gateway **</p> <p>eCommerce Gateway **</p> <p>eMail Gateway **</p> <p>Journal integration; customer, invoices, payments, etc.**</p> <p>Connection and Error Management and Monitoring, Log Viewer</p> <p>Automatic email or IM notification if error detected</p>	<p>Uni-Directional</p>	<p>Uni-Directional</p>	<p>Bi-Directional</p>	<p>Bi-Directional</p>
Annual Pricing starts at: (24/7/365 support Inclusive)	\$1400	\$2315	\$3100	\$5670